



Workshops, Coachings und  
Assessments

+ SPECIALS

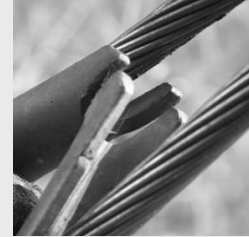
ANALYSIS

SALES

COMMUNICATION

LEADERSHIP

PERSONALITY



## Layoff Management

**Separate Employees  
in a Professional Manner**

### **Content**

As a specialist and executive, you seldom have long-standing experience with employee reduction. Often it seems impossible to make those employees redundant, whose positions can not be terminated or who are in official positions that can not be made redundant, against the will of unions and staff councils. How do you find a smooth and agreeable solution?

### Professional Separation Management:

Basics of labour law, energetic run of the separation process, connecting the handling position, evaluation of personality and self-worth, handling objection and reaction, tandem talks with personnel and competent departments, dealing with unions, staff councils and lawyers, negotiating redundancy programmes

### **Advantages**

- The Simulator process helps prepare for the most diverse emotional reactions of employees
- Deal with objections securely
- Clearly delimit of self-authorisations

### **Methods**

Workshop or individual coaching, video analysis

### **Duration**

2 days for 6-12 participants