

PROFILE

COACH



Tim Taxis

[Languages: English/ German/ Spanish]

EXPERIENCE

- Since 2007 Partner of CoachKontor, Munich.
 - Since 2007 Owner, Tim Taxis Trainings, Munich.
 - 2006 – 2007 Director Sales, Bertelsmann rewards arvato services GmbH, Munich.
 - 2001 – 2006 Key Account Manager and Trainer, RATHGEBER GmbH & Co. KG (mid-size, owner-managed industrial company), Munich.
 - ... – 2001 Consultant, TBWA\POWER sales consultancy, Munich.
- born in 1976

QUALIFICATION

- many years of business experience in sales and management
- Dipl.-Betriebswirt in „International Business“ (Master equivalent)
- 10 years of training experience
- NLP (INLPTA)

Focus

- Cold Calls and New Business Acquisition
- Winning Big Deals
- Miller Heiman
- Telephone Training (In- and Outbound)
- Deal Coaching (strategy development & presentation, on-the-job coaching)
- Speeches

REFERENCES

Schüco International KG
 Sony Ericsson Mobile Communications
 J. Eberspächer GmbH & Co. KG
 Eicon Beratung und Beteiligungen GmbH
 Bertelsmann rewards arvato services
 AIESEC

